

United States

MOST INNOVATIVE IN WORKFLOW MANAGEMENT SOLUTIONS

Edgewater Markets



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Edgewater Markets is a global leader in technology-driven trading solutions and execution services, automating access and workflows for FX, NDFs, precious metals and digital assets trading. Founded in 2009, the business has become a trusted provider of foreign exchange services with more than 350 international institutional clients who benefit from their access to markets and pools of local liquidity. With offices across the world in some of the most prominent financial hotspots including Greenwich, Mexico City, London, Singapore and Santiago, Edgewater Markets has a crucial foothold where it matters most. Leveraging the proprietary technology that powers their purpose-built EdgeFX. Pro and EdgeFXLatam apps, the company is able to seamlessly integrate with systems and workflows, providing state-of-the-art solutions at a fraction of the cost.

Over the past 10 years, Edgewater Markets has earned the trust of its global institutional clients by providing exceptional service, unblemished operational performance and flexible, conflict-free business models. Exploiting their hard-won local market knowledge and relationships, the solution specialists employ highly experienced, multilingual sales, support and development teams who know their region intuitively and use this understanding to help local clients. Throughout the United States, Europe, Asia and Latin America, Edgewater Markets provides an uncompromising dedication to servicing client requirements with bespoke solutions. Through a consistently adaptive practice, the experts are able to offer a customised programme of services that ensures their help translates into maximum benefits.




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The judging panel was particularly impressed with how Edgewater utilises the latest in technological advances. The Connecticut-based business employs a hybrid technological stack, offering ultra-low latency market access via its data centres located across the world, alongside the globally available Amazon Web Service data centres. The team specialises in utilising specially adapted technology to optimise client trading, reducing transaction costs, market impact and risk, while empowering their clients' franchise to make the very most from their profits. Edgewater's unique partnership arrangements provide clients with access to global liquidity, which includes difficult to access regional and emerging market liquidity providers via their global network and technology stack delivered to onshore market makers. The sole purpose of the firm is to help clients grow and succeed – it's a symbiotic relationship that comes down to one very important fact: when their clients succeed, so do Edgewater Markets.